

**Wisconsin Council - SHRM
Conference Profit and Loss
January through June 2010**

	Jan - Jun 10	Budget	\$ Over Budget	% of Budget
Income				
4500 · State Conference				
4505 · Advertising	0.00	10,000.00	-10,000.00	0.0%
4510 · Attendee Registration	0.00	212,870.00	-212,870.00	0.0%
4515 · Book Fair	0.00	250.00	-250.00	0.0%
4520 · Database Management Program Reg	0.00	5,700.00	-5,700.00	0.0%
4525 · Exhibitor Income	1,062.50	80,100.00	-79,037.50	1.3%
4526 · Exhibit Additional Meals	0.00	800.00	-800.00	0.0%
4530 · Pre Conference Workshop	0.00	12,000.00	-12,000.00	0.0%
4535 · Student Registrations	0.00	150.00	-150.00	0.0%
4540 · Sponsorship	1,500.00	60,000.00	-58,500.00	2.5%
4600 · Suspense-Unclassified Reg	53,780.00			
4605 · Suspense-Unclassified Lock Box	15,144.12			
Total 4500 · State Conference	71,486.62	381,870.00	-310,383.38	18.7%
Total Income	71,486.62	381,870.00	-310,383.38	18.7%
Expense				
12 · STATE CONFERENCE EXPENSES				
7200 · Accommodations - AV,Phone,Out	0.00	88,000.00	-88,000.00	0.0%
7205 · Accommodations - Food	0.00	5,963.00	-5,963.00	0.0%
7210 · Accommodations - Hotel Rooms	0.00	11,514.00	-11,514.00	0.0%
7215 · Accommodations - Meeting Rooms	0.00	12,355.00	-12,355.00	0.0%
7220 · Activities	585.88	30,000.00	-29,414.12	2.0%
7225 · Chapter Distribution	0.00	60,000.00	-60,000.00	0.0%
7230 · Co-Chairs Account	736.88	3,575.00	-2,838.12	20.6%
7231 · Co-Chairs Teleconference Charge	248.26	588.00	-339.74	42.2%
7234 · Co-Chairs Travel	588.08	1,150.00	-561.92	51.1%
7235 · Credit Card Fees	3,111.34	12,000.00	-8,888.66	25.9%
7245 · Exhibitor Expense	0.00	7,300.00	-7,300.00	0.0%
7250 · Meeting Expense	42.84			
7255 · Postage	0.00	3,000.00	-3,000.00	0.0%
7265 · Publications	446.25	19,754.00	-19,307.75	2.3%
7275 · Registration Supplies	0.00	1,366.00	-1,366.00	0.0%
7280 · Regonline Fees	1,570.86	4,670.00	-3,099.14	33.6%
7283 · Supplies	0.00	1,000.00	-1,000.00	0.0%
7285 · Signage	0.00	6,500.00	-6,500.00	0.0%
7290 · Speaker/Programming Expense	5,000.00	37,000.00	-32,000.00	13.5%
7291 · Sponsorships	0.00	8,500.00	-8,500.00	0.0%
7298 · Student Volunteer Expense	0.00	200.00	-200.00	0.0%
7299 · Website Maintenance	893.09	1,500.00	-606.91	59.5%
Total 12 · STATE CONFERENCE EXPENSES	13,223.48	315,935.00	-302,711.52	4.2%
Total Expense	13,223.48	315,935.00	-302,711.52	4.2%
Net Income	58,263.14	65,935.00	-7,671.86	88.4%