

#### **Exhibitor Services Kit**

#### Dear WI SHRM 2018 State Conference Exhibitor:

Valley Expo & Displays is pleased to have been selected as the Official Service Contractor for the upcoming WI SHRM 2018 State Conference, being held at Kalahari Resort, October 10 - 11, 2018. Included in this service kit are forms for ordering various services and equipment for your event. Please read each form carefully and return to the address provided on the order form. Refer to the enclosed General Show Information pages for vital facts and information about this event. If you have any additional questions about Valley Expo & Displays services, please do not hesitate to call or email Valley at the information provided below.

For your convenience Valley Expo & Displays offers online ordering. You can order your Valley services, view show schedule, review previous and current account information, and print invoices.

#### To place online orders you will be required to register with Valley Online:

#### Valley Online Ordering

- If you received this Exhibitor Service Kit in the "Ordering Open" email, a direct link and your temporary password to online ordering were included within that email. Click on the link to be directed to our website and begin ordering. (https://walleyexpodisplays.boomerecommerce.com)
- If you did not receive an email, visit, <a href="www.valleyexpodisplays.com">www.valleyexpodisplays.com</a>. Click on "Register and get your Password Here" to request your online credentials. Fill out the required information and submit. Once your request is processed you will receive an email with your login information. It may take up to two hours to generate your credentials. If your request is made on a holiday or weekend your login will be generated the next business day. We appreciate your patience in advance.
- Order early and take advantage of the advance pricing to receive discounted rates.

#### Helpful Hints

- Ship early to avoid delays. Shipments arriving late at show site will incur an additional cost and delays may occur.
- All correspondence, including final invoices, will be sent to the contact listed on the Recap of Cost & Payment form.
- Valley Expo & Displays will not accept orders without payment in full.

#### Ordering Information

Valley Expo & Displays does not take orders over the phone. All pre show orders must be entered online at (<a href="https://valleyexpodisplays.boomerecommerce.com">https://valleyexpodisplays.boomerecommerce.com</a>), faxed to (815-873-1544), or emailed to (events@valleyexpodisplays.com) by October 4, 2018. After this date orders must be placed at the service desk at the show site during exhibitor move-in. Items ordered at show site are subject to availability.

Thank you for your business and we look forward to seeing you at the show!

Please contact our *Exhibitor Services Department* at 877.332.4292 or email: <a href="mailto:events@valleyexpodisplays.com">events@valleyexpodisplays.com</a> with any questions you may have.



GENERAL SHOW INFORMATION

ADVANCE PRICE DEADLINE: September 19, 2018

#### WI SHRM 2018 State Conference

Kalahari Resort, October 10 - 11, 2018

#### Valley Customer Service

- 815.873.1500 Fax 815.873.1544 email: events@valleyexpodisplays.com
- Office Hours: Mon Fri; 8:00AM 4:30PM (Central Standard Time)
- No telephone orders accepted; please complete and submit your order by Fax, Email, or Online.

#### Show Management

- Lori Olson
- 608.789.6118
- olsonl@westerntc.edu

#### **Booth Package**

A standard 8' x 10' booth will include:

- Black 8' Back Drape and 3' Side Drape
- (1) 8' Skirted Table
- (2) Chairs
- (1) 7" x 44" Identification Sign

Your exhibit area is carpeted with facility carpet

**Exhibitor Move-In:** Wednesday October 10, 2018 12:00PM - 3:30PM

**Exhibitor Schedule**  **Show Hours:** 4:00PM - 7:30PM Wednesday October 10, 2018 Thursday October 11, 2018 9:00AM - 2:30PM

**Exhibitor Move Out: Thursday** October 11, 2018 2:30PM - 4:30PM

Drivers for all carriers must be checked in at the Valley Freight Desk for pick-up of freight by: 3:30PM on 10/11/2018.

#### **Shipping** Addresses

#### **Advance to Warehouse**

Receiving Dates: September 10, 2018 thru October 8, 2018

TO: Exhibiting Company Name and Booth #

FOR: WI SHRM 2018 State Conference C/O Valley Expo & Displays YRC Freight 2573 Progress Rd

#### **Direct to Show Site**

Receiving Dates and Times: 10/10/2018 12:00PM - 3:30PM

TO: Exhibiting Company Name and Booth # FOR: WI SHRM 2018 State Conference C/O Valley Expo & Displays Kalahari Resort 1305 Kalahari Dr Wisconsin Dells WI 53965



Madison WI 53716



GENERAL SHOW INFORMATION

ADVANCE PRICE DEADLINE: September 19, 2018

#### WI SHRM 2018 State Conference

Kalahari Resort, October 10 - 11, 2018

Take advantage of advance order discount pricing! Orders must be received with payment in full no
later than the following dates. Orders received with payment in full after advance price deadline will be
invoiced at "Floor" pricing.

**Advance Price Deadline** 

**September 19, 2018** 

#### Important Deadlines

Freight received before or after receiving dates will incur an additional surcharge.

Advance Shipments receiving dates : September 10, 2018 thru October 8, 2018

Show Site Shipments receiving dates: 10/10/2018; 12:00PM - 3:30PM

### Payment Policies

Orders received without full payment or credit card information will not be processed.

- A credit card on file is required when using Valley Expo & Displays services, any additional charges
  incurred for equipment and/or services will be billed to the card on file. All charges must be paid prior to
  close of show.
- For your convenience, we accept all major credit cards as well as cash, checks, ACH, wire transfers.

#### Cancellations & Adjustments

- Orders cancelled prior to move-in will be charged 50% of the original price. Orders cancelled after move-in begins will be charged 100% of the original price.
- Exhibitor may make adjustments to their order online before the pre show order deadline date.
- No adjustments/refunds will be issued after 14 days from the last day of the event, NO EXCEPTIONS

### Tax Exemption

If your company is exempt for payment of sales tax, Valley Expo & Displays requires an exemption certificate for the state in which the services are used. Valley cannot omit sales tax from your order without a copy of your certificate.

## Third Party Payment Billing Exhibitor Appointed Contractor

- All third party and EAC forms must be completely filled out and submitted to Valley Expo & Displays.
  The exhibiting company is ultimately responsible for the payment of all charges. If no arrangements are
  made for payment of invoice(s) by the third party prior to the last day of the show, charges will revert
  back to the exhibitor.
- Exhibitor must inform their EAC that they must send a copy of their General Liability Insurance Certificate no later than 30 days prior to the first day of exhibitor move in or they will not be permitted to service your exhibit.

#### Miscellaneous

- Rental items not ordered, yet found in booth space, are invoiced at "Floor" pricing.
- All rental items are subject to applicable taxes
- All rental items remain the property of Valley Expo & Displays.
- All rental items are subject to availability
- You are able to place your order without your booth number(s). Booth number(s) may be assigned at a later date and your order will be updated accordingly





RECAP OF

ADVANCE PRICE DEADLINE: September 19, 2018

#### WI SHRM 2018 State Conference

Kalahari Resort, October 10 - 11, 2018

This form with your credit card information, and all applicable order forms must be forwarded to Valley Expo & Displays. Advance prices apply only to orders received with payment in full by the advance price deadline date. All orders received afterward, or at the show site will be subject to floor rates. We cannot accept phone orders, however, you may fax/mail/email your order to us, provided we have your complete, valid credit card information. You will receive an order confirmation once your order has been placed. All correspondence and final invoices will be emailed to the contact listed below.

For your convenience, when you pay with a credit card, any additional charges incurred for equipment and services will be billed to your card. In any event, no services will be rendered until payment in full has been received.

**Terms** 

Exhibitors who have applied for special billing considerations, and to whom credit is extended agree to pay as a service charge 1 - 1/2% per month (18% per annum) and to pay all costs of collection, including a reasonable attorney's fee on all charges not paid within 30 days of invoice date. Payment for labor and services ordered by the exhibitor, their display house or other third parties is the responsibility of the exhibitor. The undersigned (jointly or severally) hereby does primarily and unconditionally guarantee the payment and discharge at maturity of each and every obligation incurred by this designate or assigns (display house or third party agent) in such transaction and agrees in the event of default by such third party of any such obligation to pay and otherwise make good on demand by Valley Expo & Displays or its assigns at any time thereafter, any sums and obligations then owing by the exhibitor to Valley Expo & Displays.

Order Summary	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	SERVICES AND EQUIPMENT ORDERED  Booth Furniture Order Form Accessories Order Form Booth Carpet Order Form Freight Handling Order Form Portable/Modular Display Rental Order Form Event Labor Order Form Forklift Service Order Form Booth & Exhibit Porter Service Order Form Sign & Banner Order Form Electrical Service Order Form
	\$	Total Now Due

Please provide the following information so we may credit your account properly. All correspondents including final invoice(s) will be emailed to the contact provided below.

Company Name		Booth #	Date
Billing Address	City & State		Zip Code
Email Address	Nan	ne (please print)	
Phone	Fax	Check	No. (if paying by check)
Visa MCAMEX Discov	erCard Number	Exp. Date/_	_ cvcs
x			
Cardholder Signature	Card	dholder's Name (please print)	



THIRD PARTY BILLING

#### WI SHRM 2018 State Conference

Kalahari Resort, October 10 - 11, 2018

This form is to be used if you wish to have a Third Party handle your display, and be billed for services. The Recap of Cost & Payment Form **MUST** be completed by the Third Party to be billed for services, **however**, **we also must be provided with the Exhibiting Company's credit card information below for our files**. Unless otherwise requested, all charges incurred will be billed to the Third Party.

	Exhibiting Company Name:		Booth #	<b>#</b> :
	Exhibitor Name:			
	Exhibitor Signature:			
nibiting mpany mation	Exhibiting Company's credit card information:			
mation	Visa MC Amex Discover	/ Exp. Date _	CVC2 Last 3 digits on back of card, 4 digits on front o	f AMY
	Account #:			AWA
	<u>x</u>			
	Cardholder's Signature	Print Cardholder's Name		
	Cardholder's Billing Address City	у	State	Zip
to be lled to	ALL VALLEY SERVICESI&D LABOR/SUPERVISIONMATERIAL HANDLING IN & OUT	BOOTH C	FURNITURE/CARPET/SIG LEANING	
to be	i&D LABOR/SUPERVISIONMATERIAL HANDLING IN & OUT	BOOTH C OTHER:	LEANING	
to be illed to	I&D LABOR/SUPERVISIONI&D LABOR/SU	BOOTH C OTHER:	LEANING	
to be illed to	I&D LABOR/SUPERVISION MATERIAL HANDLING IN & OUT  Third Party Company Name:  Contact Name:	BOOTH COTHER:	LEANING	
to be illed to	I&D LABOR/SUPERVISIONI&D LABOR/SU	BOOTH COTHER:	LEANING	
to be illed to d party	I&D LABOR/SUPERVISION MATERIAL HANDLING IN & OUT  Third Party Company Name:  Contact Name:  E-Mail for Invoice:	BOOTH COTHER:	LEANING	
to be illed to d party	I&D LABOR/SUPERVISION	BOOTH COTHER:	LEANING	
to be illed to d party	I&D LABOR/SUPERVISION	BOOTH C OTHER: _	LEANING  Zip Code:	
to be silled to d party	I&D LABOR/SUPERVISION MATERIAL HANDLING IN & OUT  Third Party Company Name:  Contact Name:  E-Mail for Invoice:  Address:  City:  Third Party Company's credit card information:	BOOTH C OTHER:  State:  / Exp. Date	LEANING  Zip Code:	
to be idled to be idled to d party	I&D LABOR/SUPERVISIONMATERIAL HANDLING IN & OUT  Third Party Company Name:  Contact Name: E-Mail for Invoice: Address: City: Third Party Company's credit card information: Visa MC Amex Discover	BOOTH C OTHER:  State:  / Exp. Date	LEANING  Zip Code:	
to be illed to d party	I&D LABOR/SUPERVISIONMATERIAL HANDLING IN & OUT  Third Party Company Name:  Contact Name: E-Mail for Invoice: Address: City: Third Party Company's credit card information: Visa MC Amex Discover	BOOTH C OTHER:  State:  / Exp. Date	LEANING  Zip Code:	



EXHIBITOR **APPOINTED** CONTRACTOR

#### WI SHRM 2018 State Conference

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Submit this form if the exhibiting company intends to use a contractor other than Valley Expo & Displays. If the exhibiting company fails to comply with any of the requirements listed below the exhibitor appointed contractor will not be permitted to service your exhibit, and Valley Expo & Displays must be hired for installation and dismantle labor. The exhibitor appointed contractor will be able to provide supervision only.

Exhibitor appointed contractors must use labor supplied by Valley Expo & Displays unless the following requirements are

- The exhibitor must notify Show Management and Valley Expo & Displays of the intention to utilize an independent contractor no later than 30 days prior to the first day of move-in, furnishing the name, address and telephone number of the firm.
- The Exhibitor shall provide evidence that the Exhibitor Appointed Contractor has proper certificates of insurance with at least the minimum as described below, unless Show Management requires more.
  - Comprehensive General Liability not less than \$1,000,000 with respect to injuries to any one person in an occurrence.
  - b. \$2,000,000 with respect to injuries to more than one person in any occurrence.
  - Workers' Compensation Insurance including employee liability coverage in the minimum amount not less than \$1,000,000 of C. individual and/or aggregate coverage and/or statutory limitation.
  - Automobile Liability with a limit of not less than \$1,000,000 combined single limit each accident. d.
  - Umbrella/Excess Liability with a limit of not less than \$1,000,000 each occurrence and {\$1,000,000} each aggregate.
  - Valley Expo & Displays, Show Management and Facility must be named as additional insureds on a primary and non-contributory basis.
- The exposition floor, aisles, loading docks, service and storage areas will be under the control of the Official Service Contractor, Valley
- For services such as electrical, plumbing, telephone, and cleaning and drayage, no contractor other than the Official Service Contractor will be approved. This regulation is necessary due to licensing, insurance, and work done on equipment and facilities owned by parties other than the Exhibitor. Exhibitors shall provide only the material and equipment they own and is to be used in their exhibit space.
- The Exhibitor Appointed Contractor:
  - Must agree to abide by all rules and regulations of the show, as outlined in this exhibitor kit, including all union rules and regulations.
  - h Will share with Valley Expo & Displays all reasonable costs related to its operation, including but not limited to overtime pay for stewards, restoration of exhibit space to its initial condition.
  - Must furnish Show Management and Valley Expo & Displays with the names of all on-site employees who will be working on the C. exposition floor and see that they have and wear at all times necessary identification badges as determined by Show Management.
  - Shall be prepared to show evidence that it has a valid authorization from the Exhibitor for services. The exhibitor Appointed Contractor may not solicit business on the exhibit floor.
  - Must confine its operations to the exhibit area of its clients. No service desks, storage areas, or other work facilities will be located e. anywhere in the building. The show aisles and public space are not a part of the exhibitor's booth space and must be kept clear. Shall provide, if requested, evidence to Valley Expo & Displays that it possesses applicable and current labor contracts and must
  - comply with all labor agreements and practices. The Exhibitor Appointed Contractor must not commit or allow to be committed by persons in its employment any acts could lead to work stoppages, strikes, or labor problems.
  - Must coordinate all of its activities with Valley Expo & Displays.
  - Must comply with all reasonable rules and regulations of the venue, Show Management and Official Service Contractor in order to create a safe work environment. A failure to do so can result in a delay or termination of your right to continue if the condition cannot be corrected.
- All information must be received by Valley Expo & Displays' office no later than 30 days prior to the first day of move-in.

Booth Number:		
Exhibitor Appointed Contractor:	 	
Address:		
City:	Zip Code:	
Phone Number:		
Email Address:		
Contact at Show:		
Type of Service to be preformed:		



Contractor Information



## TABLES & CHAIRS ORDER FORM

ADVANCE PRICE DEADLINE: September 19, 2018

#### WI SHRM 2018 State Conference

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#### Orders with payment in full must be received by September 19, 2018, for Advance Prices.

All orders subject to availability of equipment. Prices include delivery to booth, set up and removal. Be sure to indicate skirting color. Orders received without color indicated will receive Foreman's choice.

#### **Skirting Color Selection:**

Black	Blue		Burgundy	Red	Teal	Silve	er
☐ Purple	White	11	Gold	Green			

	Description	Quantity	Advance	Floor	Total
Skirted Tables	4' L x 30" H 6' L x 30" H 8' L x 30" H 4' L x 42" H 6' L x 42" H 8' L x 42" H		\$ 122.00 \$ 144.75 \$ 162.65 \$ 127.95 \$ 158.55 \$ 185.50	\$ 158.60 \$ 188.20 \$ 211.45 \$ 166.35 \$ 206.15 \$ 241.15	
4th Side Skirting & Drape	30" x 13' Skirting Only (4th Side) 42" x 13' Skirting Only (4th Side) 3' Drape (Side) per LnFt 8' Drape (Back) per LnFt		\$ 59.25 \$ 68.45 \$ 8.85 \$ 12.45	\$ 77.05 \$ 89.00 \$ 11.55 \$ 16.20	
Plain Tables	4' L x 30" H 6' L x 30" H 8' L x 30" H 4' L x 42" H 6' L x 42" H 8' L x 42" H White Vinyl, 8' Long (tabletop covering)		\$ 54.80 \$ 80.55 \$ 96.25 \$ 74.10 \$ 99.45 \$ 114.55 \$ 11.10	\$ 71.25 \$ 104.75 \$ 125.15 \$ 96.35 \$ 129.30 \$ 148.95 \$ 14.45	
Cocktail Tables	30" Round, 30" High 30" Round, 42" High		\$ 92.50 \$ 103.35	\$ 120.25 \$ 134.40	
Chairs	Folding Chair Side Chair Padded Chair Bar Stool with Back		\$ 24.15 \$ 49.70 \$ 61.80 \$ 77.00	\$ 31.40 \$ 64.65 \$ 80.35 \$ 100.10	

Subtotal	\$
6.75% Sales Tax	\$
Total	\$
•	

Must include Recap of Cost and Payment Form along with order form.





#### ACCESSORIES ORDER FORM

ADVANCE PRICE DEADLINE: September 19, 2018

#### WI SHRM 2018 State Conference

Kalahari Resort, October 10 - 11, 2018

**Accessories** 

**Grid Wall** 

#### Orders with payment in full must be received by September 19, 2018, for Advance Prices.

All orders subject to availability of equipment. Prices include delivery to booth and removal. All equipment remains property of Valley Expo & Displays. No orders will be accepted without payment in full.

	Description	Quantity	Advance	Floor	Total
S	Tripod Adjustable Easel Garment Rack Bag Stand Literature Stand Wastebasket 8' Upright with Base Crossbar Table Riser 1'x1'x4 White Skirted Posterboard 4' x 8' Horizontal / Vertical (Circle one)		\$ 31.65 \$ 35.80 \$ 87.35 \$ 108.15 \$ 15.90 \$ 15.00 \$ 10.00 \$ 67.80 \$ 159.85	\$ 41.15 \$ 46.55 \$ 113.60 \$ 140.60 \$ 20.70 \$ 19.50 \$ 13.00 \$ 88.15 \$ 207.85	

Labor to assemble Grid Wall is not included. Please refer to the Labor Order Form for assistance in assembling your grid wall if it will be needed.

2' W x 4' H Panel	 \$ 37.50	\$ 48.75	
2' W x 6' H Panel	 \$ 43.45	\$ 56.50	
2' W x 8' H Panel	\$ 55.10	\$ 71.65	
"T" Base, per set	\$ 25.85	\$ 33.65	
24" Shelf Bracket	 \$ 14.15	\$ 18.40	
48" Shelf Bracket	\$ 20.05	\$ 26.10	
6 Ball Waterfall	\$ 9.45	\$ 12.30	
Hang Rail	\$ 10.65	\$ 13.85	
Picture Hanger	\$ 2.50	\$ 3.25	
Hat Display	\$ 5.95	\$ 7.75	
Peg Hook	\$ 2.50	\$ 3.25	
4", 6", 12" (circle one)			

Subtotal	\$
6.75% Sales Tax	\$
Total	\$



## BOOTH CARPET ORDER FORM

ADVANCE PRICE DEADLINE: September 19, 2018

#### WI SHRM 2018 State Conference

Kalahari Resort, October 10 - 11, 2018

Orders with payment in full must be received by September 19, 2018, for Advance Prices.

Your area is carpeted with facility carpet, any carpet ordered will go on top of existing carpet. All orders subject to availability of equipment. Prices include installation, front edge taping and pickup at the close of the show.

Carpet orders received without color indicated will receive Foreman's choice.

		d Carpeting			
ВІ	lue 🗌 🎆 Gree		☐ <b>B</b> urgund	y Red	Gray
li de la constante de la const	f carpet is ordered in multiple	s of two or more, the carpets ar	re not guaranteed to be a col	or match and may not cov	er your entire booth area.
	escription	Quantity	Advance Flo	or Total	
Carpet 9'	' x 10' ' x 20' ' x 30'		\$ 344.05 \$ 4	228.95 447.30 887.45	
olor Selec	tion for Custom Carpet	ing			
Blue	Green 🗌	Black Burgur	ndy Red	Gray G	reen Jay 🔲 Pepp
ustom fo		available in <b>10' widths only</b> . re additional carpet to cover s proceed			
Booth Carpet	Carpet Dimension	Square Foot	Advance	Floor	Total
-	x		\$ 4.20 sq ft	\$ 5.50 sq ft	
olor Selec	ction for Luxury Carpet	ing			
	Blue	Green Blad	ck Burgu	ndy Red	Gray
cl	uxury carpet is cut specifica lude a layout for carpet insta kids, or display fixtures, plea	lly to your booth measuremer allation if your carpet request ase include a floorplan and a	is different from your booth	size. If you require addi	) for your protection. In- tional carpet to cover step
D = 446			quote will be forwarded to ;	ou before we proceed.	
Carnet	Carpet Dimension	Square Foot	Advance	Floor	Total
Carpet	•		Advance		
arpet    -	•	Square Foot	<b>Advance</b> \$ 5.05 sq 1	Floor	
adding queen Paping V	x	Square Foot  Square Foot	<b>Advance</b> \$ 5.05 sq 1	Floor ft \$ 6.60 sq ft	 Total ft ft
adding queen Praping V	xx Description Padding /isqueen (plastic cover	Square Foot  Square Foot	Advance \$ 5.05 sq ft  Advance \$ 1.70 per sq ft \$ 0.85 per sq ft	Floor  ft \$ 6.60 sq ft  Floor  \$ 2.25 per sq \$ 1.15 per sq	 Total ft ft

Total \$



SHIPPING ADDRESSES & RECEIVING DATES

#### WI SHRM 2018 State Conference

Kalahari Resort, October 10 - 11, 2018

Exhibitors may choose to ship freight to the advance warehouse or directly to show site. Valley Expo & Displays will receive and manage the freight at the warehouse and/or on show site as described in the following pages. Freight handling fees are paid to Valley Expo & Displays for these freight handling services, and are separate from and independent of freight transportation charges, which are paid to a freight carrier such as YRC, ABF, FedEx or any other carrier of the exhibitor's choosing. Exhibitors are responsible for securing a carrier of their choosing and arranging freight transportation to and from the event, and all associated transportation fees.

All inbound shipments must have a Bill of Lading and/or certified weight ticket showing the number of pieces, type of merchandise and weight. Shipments received without this information will be delivered to exhibitor's booth without guarantee of piece count or condition. No liability will be assumed by Valley Expo & Displays for such shipments. The weight is rounded up the next one hundred pounds (100 lbs) and is taken from the inbound BOL and/or certified weight ticket. Separate shipments will not be combined. Shipments arriving without a specified weight on the BOL will be assigned and approximate weight by Valley. This weight will prevail.

#### **SHIPPING ADDRESS AND RECEVING DATES**

Advanced Warehouse Shipping Address EXHIBITING COMPANY NAME BOOTH NUMBER WI SHRM 2018 STATE CONFERENCE YRC FREIGHT C/O VALLEY EXPO & DISPLAYS 2573 PROGRESS RD MADISON WI 53716

- Use this address and information on your inbound bill of lading if shipping your freight to the advance warehouse
- For your convenience, please use the freight labels provided in this service kit.
- Receiving hours: M F 7:30AM 2:30PM
- All shipments must be prepaid: Collect shipments will be refused.

Advanced Warehouse Receiving Dates

First day freight will be accepted at advanced location: 9/10/2018

Last day freight will be accepted: 10/8/2018

Direct to Show Site Shipping Address EXHIBITING COMPANY NAME BOOTH NUMBER WI SHRM 2018 STATE CONFERENCE KALAHARI RESORT C/O VALLEY EXPO & DISPLAYS 1305 KALAHARI DR WISCONSIN DELLS WI 53965

- Use this address and information on your inbound bill of lading if shipping your freight direct to the show site
- For your convenience, please use the freight labels provided in this service kit.
- All shipments must be prepaid: Collect shipments will be refused.

Direct to Show Site Receiving Dates and Times Do not send shipments to arrive in advance of to the show site.

The facility has no means of storage, and will refuse your shipment.

Days freight will be accepted at show site: 10/10/2018 12:00PM - 3:30PM

\*Drivers must check in by 3:30PM

Authorization To Provide Freight Handling Services: By completing the Freight Handling Order Form, it is understood that Valley Expo & Displays and its subcontractors do not automatically insure materials, that insurance, if any, shall be arranged by the Exhibitor and the amounts payable to Valley Expo & Displays for drayage services are based on the value of the material handling services and the scope of Valley Expo & Displays liability as herein set forth. The amounts payable to Valley Expo & Displays are unrelated to the value of the Exhibitor's property being handled by Valley Expo & Displays or its subcontractor. It is impractical and extremely difficult to fix the value of each shipment handled by Valley Expo & Displays or its subcontractors should be found liable for loss or damage to Exhibitor's materials, the liability shall be limited to the specific article that was physically lost or damaged. Such liability shall be limited to a sum equal to 30 cents per pound per article, with a maximum liability of \$500 per item, or \$1,000 per shipment, whichever amount shall be less, as agreed upon damages bit as a penalty, and such agreed upon damages shall be the Exhibitors exclusive remedy. Exhibits left on exhibit floor without return instructions will be returned to our warehouse and held for disposition at an additional charge. Valley Expo & Displays will not be responsible for condition, count or content until such time as exhibits or materials are picked up for removal after the close of the exhibition.



## RUSH

EXHIBITOR MATERIAL

FROM:

# **ADVANCE SHIPMENT**

TO:

EXHIBITING COMPANY

WI SHRM 2018 STATE CONFERENCE

SHOW NAME

BOOTH NUMBER

C/O VALLEY EXPO & DISPLAYS
YRC FREIGHT
2573 PROGRESS RD
MADISON WI 53716

Shipment Should Arrive Between: September 10, 2018 thru October 8, 2018 CERTIFIED WEIGHT TICKETS ARE REQUIRED FOR ALL SHIPMENTS. Drivers must check in by 2:30 pm to be guaranteed same day unloading.

	imber of pieces
Carrier	Number

## RUSH

## **EXHIBITOR MATERIAL**

FROM:

## <u>ADVANCE SHIIPMIBNII</u>

TO:

EXHIBITING COMPANY

WI SHRM 2018 STATE CONFERENCE

SHOW NAME

**BOOTH NUMBER** 

C/O VALLEY EXPO & DISPLAYS YRC FREIGHT 2573 PROGRESS RD MADISON WI 53716 Shipment Should Arrive Between: September 10, 2018 thru October 8, 2018 CERTIFIED WEIGHT TICKETS ARE REQUIRED FOR ALL SHIPMENTS. Drivers must check in by 2:30 pm to be guaranteed same day unloading.

Carrier\_\_\_

Number of pieces

## RUSH

EXHIBITOR MATERIAL

FROM:

## DIRBCT SHIPMBNT

<u>T</u>

EXHIBITING COMPANY

WI SHRM 2018 STATE CONFERENCE

SHOW NAME

BOOTH NUMBER

C/O VALLEY EXPO & DISPLAYS KALAHARI RESORT 1305 KALAHARI DR WISCONSIN DELLS WI 53965 Shipment Should Arrive: 10/10/2018 12:00PM

CERTIFIED WEIGHT TICKETS ARE REQUIRED FOR ALL SHIPMENTS. .

Carrier

Number of pieces\_

-	_
-	
7	
-	
-	Y

## EXHIBITOR MATERIAL

FROM:

## DIRECT SHIPMBNT

TO:

EXHIBITING COMPANY

WI SHRM 2018 STATE CONFERENCE

SHOW NAME

**BOOTH NUMBER** 

C/O VALLEY EXPO & DISPLAYS KALAHARI RESORT 1305 KALAHARI DR WISCONSIN DELLS WI 53965 Shipment Should Arrive: 10/10/2018; 12:00PM - 3:30PM

٠.

CERTIFIED WEIGHT TICKETS ARE REQUIRED FOR ALL SHIPMENTS

urrier

Number of pieces



## **Exhibit Services**

Reliable trade show shipping services





#### The show must go on!

YRC Freight is ready to customize transportation solutions for any exhibit shipment, any size load, delivering great service, savings and simplicity.

After the show, specify YRC Freight for the move out on the materials handling agreement (MHA), then give us a call. We'll take it from there.

And if others handle your trade show shipping, remember to tell them about YRC Freight savings and service.

### Delivering confidence at the show

- 100% inbound service guarantee\* at no additional cost
- On-site Exhibit managers monitor your inbound shipments for on-time, smooth move ins
- Time-Critical expedited
- Comprehensive North American coverage and online visibility

### Giving you more for your money

- Lowest trade show shipping fees in the industry
- 30 days free storage prior to the show; a great way to save when moving from show to show
- No detention fees at trade shows
- No extra fees for weekend/after-hour pickups

### Keeping it simple for you

- Exhibit customer service representatives available 24/7;
   call 1-800-531-EXPO (3976)
- Around-the-clock assistance with quotes, bookings, tracking or expediting
- Single-shipment transportation for your entire display
- Online shipment visibility throughout the move on my.yrcfreight.com

yrcfreight.com | 800.531.EXPO (3976) | Live Chat



<sup>\*</sup> Subject to applicable Tariffs and Rules and Conditions publications.



ADVANCE SHIPMENT FREIGHT HANDLING ORDER FORM

#### WI SHRM 2018 State Conference

Kalahari Resort, October 10 - 11, 2018

As the official service contractor, Valley Expo & Displays is the exclusive provider of freight services. Material handling includes unloading your exhibit material, storing up to 30 days in advance at the warehouse address, delivering it to the booth, handling of empty containers to and from storage, and removing of material from the booth for loading onto your outbound carrier. Shipments by carriers not giving delivery receipts or bill of lading, will be accepted and delivered to your booth space with no guarantee of piece count or condition. No liability whatsoever will attach to Valley Expo & Displays for those shipments. Valley Expo & Displays assumes no liability for lost or damaged items stored during any event. Cost to transport your exhibit material to and from the convention or event is not included.

- Freight is accepted 9/10/2018 thru 10/8/2018.
- To ensure timely arrival of your materials at show site, freight should arrive by 10/8/2018. Freight will still be received after the deadline date; however, delays may occur and additional charges will apply.
- The warehouse receives shipments Monday through Friday, except holidays.
- The warehouse will accept crates, cartons, skids, trunks/cases and carpets.
- All shipments must have a bill of lading or delivery slip indicating the number of pieces, type of merchandise and weight.
- · Certified weight tickets must accompany all shipments.
- Freight Questionnaire must be submitted with this form

There are several advantages to shipping in advance to the warehouse versus directly to the show site:

#### **Advantages**

Information

- Exhibitors can confirm shipment has arrived in advance of the move-in date.
- Materials will be delivered to your booth prior to your arrival on site.
- Delivery dates and times are more flexible.

#### **Estimating Material Handling Charges**

- Charges will be based on the weight of your shipment. Each shipment received is considered separately. The shipment weight will be rounded to the next 100 lbs. Each 100 lbs. is considered one "cwt" (one hundred weight). All shipments are subject to reweigh. (200lbs minimum charged on all shipments weighing 51lbs 200lbs)
- Select the category that best describes your shipment. There are two categories of freight:

Crated: Special Handling: Material that is skidded or is in any type of shipping container that can be unloaded at the dock with no additional handling required. Material delivered by a carrier in such a manner that it requires additional handling, such as ground unloading, stacked or constricted space unloading, designated piece unloading, shipment integrity, alternate delivery location, loads mixed with pad wrapped material, carpet and/or pad only shipments, no documentation and shipments that require additional time, equipment or labor to unload. Federal Express, UPS Ground, & DHL are included in this category due to their delivery procedures.

• Add Overtime and/or Double Time surcharges for inbound if material is delivered to the booth during the overtime and/or double time period.

This calculation is only an estimate. Invoicing will be done from the actual weight. Adjustments will be made accordingly.

- Add Overtime and/or Double Time surcharges for outbound if material is loaded onto the outbound carrier during the overtime and/or double time period.
- Add the early/late surcharge if the shipment is accepted at the advance warehouse before or after the deadline dates listed above.

**Straight Time:** 8:00 AM to 4:30 PM Monday through Friday

Overtime: 4:30 PM to 8:00 AM Monday through Friday; All day Saturday

Double Time: All day Sunday and Holidays

(Overtime/Double Time will be applied to all freight received at the warehouse that must be moved into or out of booth during above listed times)

	Rate Classifications	Price Per CWT	200lb Minimum
Rates	Special Handling	\$ 112.85	\$ 225.70

\$ 59.30

\$ 14.30

Small

A small package shipment is a shipment totaling any number of pieces with a combined weight not to exceed 50lbs that is received on the same day from the same shipper and delivered by the same carrier

Package
First Carton
Each Additional Carton

Additional Surcharges

Estim Ch Early/Late Delivery
Overtime - Inbound and/or Outbound
Double Time - Inbound and/or Outbound

20% Surcharge per CWT 25% Surcharge per CWT 50% Surcharge per CWT \*\*This show moves in and/or out on Overtime and/or Double Time and is subject to Additional Surcharges for shipments

**Total Estimated** 

	Rate Classification	Weight	CWT	Price Per CWT	Estimated
		÷ 100 =		\$	\$
	Additional Surcharges (% added to price po	er CWT)			
nate of narges	Inbound	Out Bound		N/A	
	OT (+ 25%) DT (+ 50%)	OT (+ 25%) DT (+ 50%)		IN/A	
	Small Package				
	First Carton				\$
	Additional Carton	# of additional carton x \$14.	.30		\$



DIRECT SHIPMENT FREIGHT HANDLING ORDER FORM

#### WI SHRM 2018 State Conference

Kalahari Resort, October 10 - 11, 2018

As the official service contractor, Valley Expo & Displays is the exclusive provider of freight services. Material handling includes unloading your exhibit material, delivering it to the booth, handling of empty containers to and from storage, and removing of material from the booth for loading onto your outbound carrier. Shipments by carriers not giving delivery receipts or bill of lading, will be accepted and delivered to your booth space with no guarantee of piece count or condition. No liability what-soever will attach to Valley Expo & Displays for those shipments. Valley Expo & Displays assumes no liability for lost or damaged items stored during any event. Cost to transport your exhibit material to and from the convention or event is not included.

- Freight will be accepted: 10/10/2018; 12:00PM 3:30PM &;
- Do not ship to the facility prior to 10/10/2018. Early shipments to the show site may be refused

#### Information

- All shipments must have a bill of lading or delivery slip indicating the number of pieces, type of merchandise and weight
- · Certified weight tickets must accompany all shipments
- Ship pre-paid; collect shipments will be refused
- Freight Questionnaire must be submitted with this form

#### **Estimating Material Handling Charges**

- Charges will be based on the weight of your shipment. Each shipment received is considered separately. The shipment weight will be rounded to the next 100 lbs. Each 100 lbs. is considered one "cwt" (one hundred weight). All shipments are subject to reweigh. (200lbs minimum charged on all shipments weighing 51lbs 200lbs)
- Select the category that best describes your shipment. There are two categories of freight:

Crated: Material that is skidded or is in any type of shipping container that can be unloaded at the dock with no additional handling required.

Special Handling: Material delivered by a carrier in such a manner that it requires additional handling, such as ground unloading, stacked or constricted space unloading, designated piece unloading, shipment integrity, alternate delivery location, loads mixed with pad wrapped material, carpet and/or pad

only shipments, no documentation and shipments that require additional time, equipment or labor to unload. Federal Express, UPS Ground, &

**DHL** are included in this category due to their delivery procedures.

Uncrated: material that is shipped loose or pad-wrapped, and/or unskidded machinery without proper lifting bars or hooks.

- Add overtime and/or double time charges for inbound if material is delivered to the booth during the overtime and/or double time period.
- Add overtime and/or double time charges for outbound if material is loaded onto the outbound carrier during the overtime and/or double time period.
- Add the early/late surcharge if the shipment is accepted at the show site before or after the deadline dates listed above.

Straight Time: 8:00 AM to 4:30 PM Monday through Friday

Overtime: 4:30 PM to 8:00 AM Monday through Friday; All day Saturday

Double Time: All day Sunday and Holidays

(Overtime/Double Time will be applied to all freight received at the show site that must be moved into or out of booth during above listed times)

	Rate Classifications	Price Per CWT	200lb Minimum
Rates	Special Handling	\$ 107.00	\$ 214.00
	Uncrated	\$ 127.95	\$ 255.90

Small Package A small package shipment is a shipment totaling any number of pieces with a combined weight not to exceed 50lbs that is received on the same day from the same shipper and delivered by the same carrier

First Carton \$ 59.30 Each Additional Carton \$ 14.30

Additional Surcharges Early/Late Delivery
Overtime - Inbound and/or Outbound
Double Time - Inbound and/or Outbound

20% Surcharge per CWT 25% Surcharge per CWT 50% Surcharge per CWT

\*\*This show moves in and/or out on **Overtime and/or Double Time** and is subject to **Additional Surcharges** for shipments

### Estimate of Charges

Rate Classification	Weight	CWT	Price Per CWT	Estimated		
	÷ 100 =		\$	\$		
Additional Surcharges (% added to price per CWT)						
Inbound	Out Bound		N/A			
OT (+ 25%) DT (+ 50%)	OT (+ 25%) DT (+ 50%)		IWA			
Small Package						
First Carton				\$		
Additional Carton	# of additional carton x \$14.	30		\$		
This calculation is only an estimate. Invoicing will be done	from the actual weight. Adjustments will be made acc	ordingly.	Total Estimated	\$		



## FREIGHT SERVICE QUESTIONNAIRE

#### WI SHRM 2018 State Conference

Kalahari Resort, October 10 - 11, 2018

### ALL EXHIBITORS SHIPPING FREIGHT MUST RETURN THIS FORM

1.	Estimate total number of pieces being shipped:	6.	What is the minimum number of days required to set your displays?
	Crated		det your displays.
	Uncrated		
	Machinery		
	Total	7.	What is the weight of the single heaviest piece that must be lifted?
2.	Indicate total number of trucks in each category that you will use:		Lbs.
	Van Line	8.	What is the total weight of your exhibit or equipment being shipped?
	Common Carrier		Lbs.
	Flatbed	ο	Is there any special handling equipment required
	Company Truck	J.	to unload your exhibit materials, i.e. extended forklift blades, special slings, lifting bars, etc.?
	Overseas Container		Torkint blades, special silligs, litting bars, etc.?
3.	List carrier name(s):		
4.	If using a Customs Broker, please print name:		It is the responsibility of the Exhibitor to provide proper special handling instructions. Failure to provide these instructions will result in the elimination of any liability for loss or damage by Valley Expo & Displays.
Ph	none	<u>DII</u>	RECT SHIPMENTS ONLY:
	Print the name of person in charge of your move-in:	1.	What date and time are you scheduling your shipment(s) to arrive on-site?
Ph	one		
	-··-	ı	



OUTBOUND SHIPPING INFORMATION

#### WI SHRM 2018 State Conference

Kalahari Resort, October 10 - 11, 2018

Outbound shipping is not an automatic process. Each shipment must have freight handling services on order and a completed Bill of Lading in order to ship materials from the show. All pieces must be labeled individually. After materials are packed, labeled and ready to be shipped, the completed Bill of Lading must be turned in at the Valley Service Desk. **Do not leave this in your booth with your shipment.**Call your designated carrier with pick-up information. In the event your carrier fails to show by carrier check in time indicated on the shipping information form, your shipment will be rerouted to Valley Expo & Displays' official show carrier at exhibitor's expense.

Tear

The show closes at **2:30PM** on **10/11/2018**. Please do not tear down prior to the close of the show. Empty crates will be brought to your booth after Aisle carpet is removed.

Outbound Pick-Up Address & Carrier

Check In

- All outbound shipments must be picked up at the show site location.
- Each exhibitor is responsible for arranging prompt pick-up and removal of outbound shipments. If you are using a carrier other than the official show carrier, it is your responsibly to contact the carrier and advise them that they must be checked in and the appropriate times.
- Drivers are placed in line for loading on a first-come, first serve basis, provided the exhibitor is completely packed and
  a Bill of Lading has been turned into the Service Desk. Should your carrier fail to check in by the designated time,
  Valley Expo & Displays reserves the right to re-route the shipment via the official show carrier as necessary, at the
  exhibitor's expense.

Carrier check in Date and Time: 10/11/2018; 3:30PM

#### Outbound Bill of Lading

- All outbound shipments require a Valley Bill of Lading. Bills of Lading will be distributed to your booth before move out. If you do not receive a bill of lading please see the Valley Service Desk
- A Bill of Lading must be completed for each truckload and destination. If you have multiple shipping
  destinations or multiple truckloads to one destination, additional Bill of Lading are available at the valley
  Service Desk.
- No Bill of Lading will be issued until your invoice has been paid in full.
- Return the completed Bill of Lading to the Valley Service Desk when your materials are packaged and ready to be shipped.
- The name of the carrier listed on your completed Bill of Lading must match the name of the carrier checking in or your freight will not be released.

Outbound Miscellaneous Services Shrink Wrap Banding

\$ 75.00 per pallet + dismantle labor (please see labor order form for dismantle labor rates)

\$ 1.25 per foot + dismantle labor (please see labor order form for dismantle labor rates)

Labels

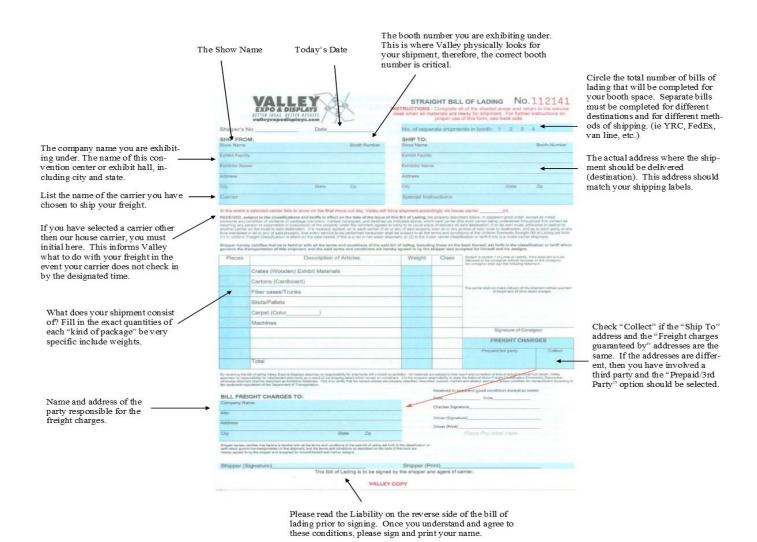
Each individual item in your shipment must be clearly labeled. Blank labels are available at the Valley Service Desk.



OUTBOUND BILL OF LADING INSTRUCTION

#### BILL OF LADING INSTRUCTIONS

These instructions are designed to clarify information required on a Bill of Lading. COMPLETE ALL THE BLUE SHADED AREAS - PRESS HARD



RETURN TO THE VALLEY SERVICE DESK AFTER YOUR MATERIALS ARE PACKED AND READY TO BE SHIPPED. DO NOT TURN THE BILL OF LADING IN EARLY.

A SHIPPING LABEL MUST BE PLACED ON EACH PIECE.

LEAVE YOUR PACKED SHIPMENT IN YOUR BOOTH.





## PORTABLE MODULAR DISPLAY RENTAL

ADVANCE PRICE DEADLINE: September 19, 2018

#### WI SHRM 2018 State Conference

Kalahari Resort, October 10 - 11, 2018

#### Orders with payment in full must be received by September 19, 2018, for Advance Prices.

All orders subject to availability of equipment. Rental includes delivery to booth, installation and dismantle of exhibit. Electrical service and labor to install lights are not included.

<u>Graphics Sold Separately:</u> Headers do not include graphics. Headers can be one color or full four color digital process. There are several graphic options; Headers, Small panels, Backlit panels, Full length panels. Design is available and all proofing can be done via Email. Call (877) 332-4292 for all services available. Graphics taxes and shipping out after the show are not included.

	Kit#	Description	Advance	Floor	Sale Price
Miscellaneous	115 129 130 131 135 137 138 139 LIT IPAD	Capsule Counter Fan Counter 1 Meter Counter 2 Meter Counter Rectangle Counter Rectangle Counter w/Display Full View Display Counter Pedestal Literature Rack iPad Stand	\$ 398.00 \$ 701.00 \$ 550.00 \$ 750.00 \$ 462.00 \$ 550.00 \$ 650.00 \$ 360.00 \$ 120.00 \$ 175.00	\$ 517.00 \$ 911.00 \$ 715.00 \$ 975.00 \$ 600.00 \$ 715.00 \$ 845.00 \$ 468.00 \$ 156.00 \$ 228.00	\$ 1592.00 \$ 2804.00 \$ 2200.00 \$ 3000.00 \$ 1848.00 \$ 2200.00 \$ 2600.00 \$ 1440.00 \$ 460.00 \$ 700.00
10' x 10' Displays	1160* 1000* 1001* 1102 1127	Inline Table Top Pop Up Inline Floor Standing Pop Up Inline Floor Standing Pop Up w/Counter Inline Floor Standing Hardwall Inline Floor Standing Hardwall w/Counter	\$ 525.00 \$ 973.00 \$ 1259.00 \$ 1414.00 \$ 2104.00	\$ 683.00 \$ 1265.00 \$ 1637.00 \$ 1838.00 \$ 2735.00	\$ 2100.00 \$ 3892.00 \$ 5036.00 \$ 5656.00 \$ 8416.00
10' x 20' Displays	2184* 2192* 2193* 2212 2367	Inline 20 Ft Fabric Inline 20 Ft Serpentine Pop Up Inline 20 Ft Hybrid Inline 20 Ft Hardwall Inline 20 Ft Hardwall w/Counter	\$ 4632.00 \$ 1607.00 \$ 3683.00 \$ 4255.00 \$ 3530.00	\$ 6022.00 \$ 2089.00 \$ 4788.00 \$ 5531.00 \$ 4589.00	\$ 18528.00 \$ 6428.00 \$ 14732.00 \$ 17020.00 \$ 14120.00
20' x 20' Displays	4087* 4541* 4744*	Island 20 x 20 Ft Display Island 20 x 20 Ft Display Island 20 x 20 Ft Display	\$ 6617.00 \$ 7366.00 \$ 6209.00	\$ 8602.00 \$ 9576.00 \$ 8072.00	\$ 26468.00 \$ 29464.00 \$ 24836.00

Kit # 1160 includes draped table (circle color) Blue White Gold Green Black Burgundy Red Teal Silver Purple

All 10' x 10', 10' x 20' and 20' x 20' Display kits includes a Standard Carpet (circle color)

<u>Blue Red Grey Green Burgundy Black</u>

\*Kits that include lighting

Kit #	Qty	Price	Optional GraphicNo
		\$	\$

\$
\$
\$





PORTABLE MODULAR DISPLAY DESCRIPTION KIT 115, 129, & 130

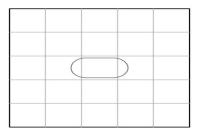
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#### Counter Kit 115 Capsule counter

- Freestanding counter constructed of lower Velcro compatible black fabric panels, black laminate top and locking storage.
- Dimensions approximately: 38.11"wide x 20"deep x 40"high
- All Rentals include: Material handling, installation and dismantle of exhibit only.
- Optional front graphic 20"wide x 30"high. Additional cost \$90.00

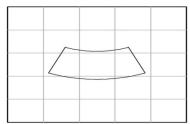




#### Counter Kit 129 Fan counter

- Freestanding counter constructed of aluminum extrusion gray base panels and black laminate top with locking storage.
- Overall dimensions approximately: 64.75"wide x 33.407"deep x 40" high
- All Rentals include: Material handling, installation and dismantle of exhibit only.
- Optional front graphic 60.75"wide x 36.25"high. Additional cost \$379.00





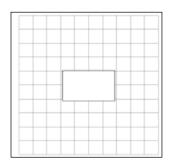
#### **Counter Kit**

#### 130 1 Me-

#### ter counter

- Freestanding counter constructed of aluminum extrusion gray base panels and black laminate top and locking storage.
- Dimensions: 38.25"wide x 18.875" deep x 40"high
- All Rentals include: Material handling, installation and dismantle of exhibit only.
- Optional front graphic 38.125"wide x 36.25"high. Additional cost \$240.00









PORTABLE MODULAR DISPLAY DESCRIPTION KIT 131, 135, & 137

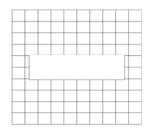
#### WI SHRM 2018 State Conference

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#### Counter Kit 131 2 Meter counter

- Freestanding counter constructed of aluminum extrusion gray base panels and black laminate top and locking storage.
- Dimensions: 76" wide x 18.875" deep x 40" high
- All Rentals include: Material handling, installation and dismantle of exhibit only.
- Optional 2 front graphic 38.125"wide x 36.25"high. Additional cost for both \$480.00

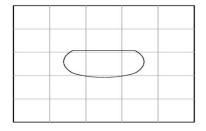




#### Counter Kit 135 Rectangle counter

- Freestanding counter constructed of aluminum extrusion gray base panels and black laminate top and locking storage.
- Dimensions: 48"wide x 24" deep x 40"high
- All Rentals include: Material handling, installation and dismantle of exhibit only.
- Optional front graphic 38.25"wide x 32.25"high. Additional cost \$212.00

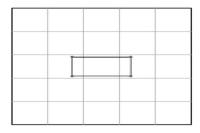




#### Counter Kit 137 Rectangle counter with display case top

- Freestanding counter constructed of aluminum extrusion gray base panels and a clear plex top section and locking storage.
- Dimensions: 38.25"wide x 18.875"deep x 40"high
- All Rentals include: Material handling, installation and dismantle of exhibit only.
- Optional front graphic 38.25"wide x 25.75"high. Additional cost \$169.00







PORTABLE MODULAR DISPLAY DESCRIPTION KIT 138, 139, & LIT

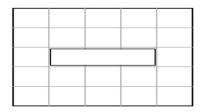
#### WI SHRM 2018 State Conference

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#### Counter Kit 138 Full View display case

- Freestanding case has plex top, front, sides with two interior plexi shelves, lights and locks.
- Dimensions approximately: 72"wide x 24"deep x 40"high
- All Rentals include: Material handling, installation and dismantle of exhibit only.

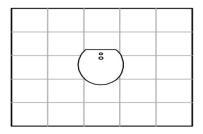




#### Pedestal Kit 139

- Freestanding counter constructed of white laminate base, black laminate top and locking storage.
- Dimensions approximately: 30"wide x 36"deep x 40"high
- All Rentals include: Material handling, installation and dismantle of exhibit only.

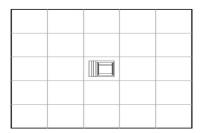




#### Literature Rack

- Freestanding silver finish accordion style literature rack with 6 pockets 12 1/8" x 9" x 1" each.
- Dimensions approximately: 11"wide x 15"deep x 60"high
- All Rentals include: Material handling, installation and dismantle of exhibit only.







PORTABLE MODULAR DISPLAY DESCRIPTION Stand, 1160, & 1000

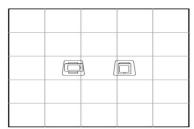
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#### iPad Stand

- Freestanding silver finish iPad stand with lock and power cord access. iPad NOT included.
- Dimensions approximately: 15.3"wide x 15.5"deep x 54.3"high
- All Rentals include: Material handling, installation and dismantle of exhibit only.

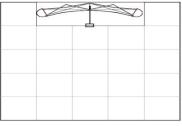




#### Inline Kit 1160 Table Top Pop-up Display

- Classic expandable frame covered with black (Velcro compatible) fabric panels, one halogen stem light and one 6ft skirted table included.
- Dimensions approximately: 60" x 60"
- Standard table skirt color selection
- Standard carpet color selection
- All Rentals include: Material handling, installation and dismantle of exhibit only.
- NOT Included: Electronic/audio visual equipment, padding/visqueen, electrical service and electrical labor to install lights. Graphics sold separately. Call for quote.



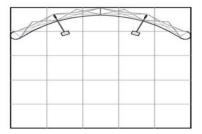


Inline Kit play 1000

Floor Standing Pop-up Dis-

- Classic expandable frame covered with (Velcro compatible) black fabric panels, two halogen stem lights.
- Dimensions approximately: 10ft wide x 8ft high
- Standard carpet color selection
- All Rentals include: Material handling, installation and dismantle of exhibit only.
- NOT Included: Electronic/audio visual equipment, padding/visqueen, electrical service and electrical labor to install lights. Graphics sold separately. Call for quote.







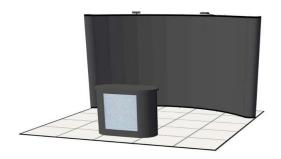
PORTABLE MODULAR DISPLAY DESCRIPTION KIT 1001 & 1002

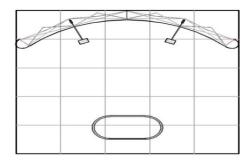
#### WI SHRM 2018 State Conference

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#### **Inline Kit 1001 Floor Standing Pop-up Display**

- Classic expandable frame covered with (Velcro compatible) black fabric panels, two halogen stem lights. Includes counter.
- Dimensions approximately: 10ft wide x 8ft high
- Standard carpet color selection
- All Rentals include: Material handling, installation and dismantle of exhibit only.
- NOT Included: Electronic/audio visual equipment, padding/visqueen, electrical service and electrical labor to install lights. Graphics sold separately. Call for quote.

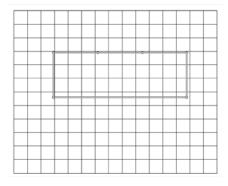




#### Inline Kit 1102 (DK 102) Floor Standing Hardwall Display

- Aluminum extrusion frame with cool gray sintra infill panels
- Dimensions approximately: 10ft wide x 8ft high
- Standard carpet color selection
- All Rentals include: Material handling, installation and dismantle of exhibit only.
- NOT Included: Electronic/audio visual equipment, padding/visqueen
- Optional front header graphic 117" wide x 12" high. Additional cost \$244.00







PORTABLE MODULAR DISPLAY DESCRIPTION KIT 1127, & 2184

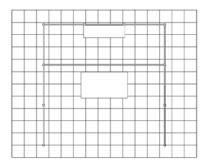
#### WI SHRM 2018 State Conference

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#### Inline Kit 1127 (DK 127) Floor Standing Hardwall Display

- Aluminum extrusion frame with cool gray sintra infill panels
- 1 meter back wall counter with sliding doors
- 1 meter shelf
- Dimensions approximately: 10ft wide x 8ft high
- Standard carpet color selection
- All Rentals include: Material handling, installation and dismantle of exhibit only.
- NOT Included: Electronic/audio visual equipment, padding/visqueen
- Optional front header graphic 117" wide x 12" high. Additional cost \$244.00

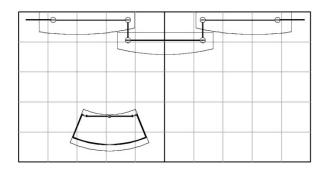




#### Inline Kit 2184 20ft Valley Fabric Display

- Brushed aluminum extrusion with a rigid two piece center graphic, two side fabric graphics, three black canopies with lighting and black side wings. Includes counter kit 129.
- Dimensions approximately: 20ft wide x 8ft high
- Standard carpet color selection
- All Rentals include: Material handling, installation and dismantle of exhibit only.
- NOT Included: Electronic/audio visual equipment, padding/visqueen, electrical service and electrical labor to install lights.
- Graphics sold separately. Graphic package as shows \$2,689.00







PORTABLE MODULAR DISPLAY DESCRIPTION KIT 2192 & 2193

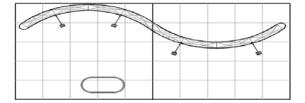
WI SHRM 2018 State Conference

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#### **Inline Kit 2192 20ft Serpentine Pop-up Display**

- Classic expandable frame covered with (Velcro compatible) black fabric panels, set in a serpentine configuration with four halogen stem lights. Includes counter kit 115.
- Dimensions approximately: 20ft wide x 8ft high
- Standard carpet color selection
- All Rentals include: Material handling, installation and dismantle of exhibit only.
- NOT Included: Electronic/audio visual equipment, padding/visqueen, electrical service and electrical labor to install
- Graphics sold separately. Call for quote.



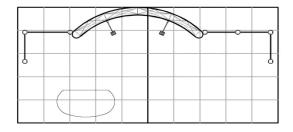


#### **Inline Kit**

#### 2193 20ft Hybrid Display

- Expandable frame covered with black (Velcro compatible) fabric panels, two halogen stem lights in the center flanked by aluminum structure and rigid infill panels. Includes counter kit 135.
- Dimensions approximately: 20ft wide x 8ft high
- Standard carpet color selection
- All Rentals include: Material handling, installation and dismantle of exhibit only.
- NOT Included: Electronic/audio visual equipment, padding/visqueen, electrical service and electrical labor to install lights. Graphics sold separately. Graphic package as shows \$5,641.00









PORTABLE MODULAR DISPLAY DESCRIPTION KIT 2212 & 2367

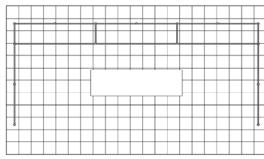
#### WI SHRM 2018 State Conference

Kalahari Resort, October 10 - 11, 2018

#### Inline Kit 2212 (DK212) 20ft Hardwall Display

- Aluminum extrusion frame with cool gray sintra infill panels
- 2 meter back wall counter with sliding doors
- Dimensions approximately: 20ft wide x 8ft high
- Standard carpet color selection
- All Rentals include: Material handling, installation and dismantle of exhibit only.
- NOT Included: Electronic/audio visual equipment, padding/visqueen.
- Optional 3 piece front header graphic. Each piece 72" wide x 12" high. Additional cost for all pieces \$450.00

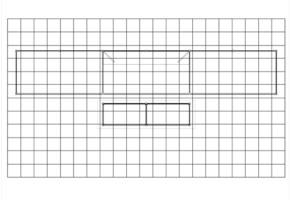




#### Inline Kit 2367 (DK367) 20ft Hardwall Display

- Aluminum extrusion frame with cool gray sintra infill panels
- 2 meter back wall counter with sliding doors
- (2) 2 meter shelves
- Dimensions approximately: 20ft wide x 8ft high
- Standard carpet color selection
- All Rentals include: Material handling, installation and dismantle of exhibit only.
- NOT Included: Electronic/audio visual equipment, padding/visqueen
- Optional 2 piece front header graphic. Each piece 117" wide x 12" high. Additional cost for all pieces \$488.00







PORTABLE MODULAR DISPLAY DESCRIPTION KIT 4087 & 4541

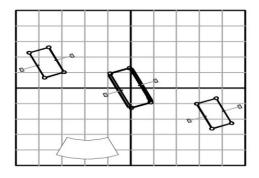
#### WI SHRM 2018 State Conference

Kalahari Resort, October 10 - 11, 2018

#### Island Kit 4087 20ft x 20ft Island Display (Innovative Control Solutions)

- Brushed aluminum extrusion creating a center tower and two side panels with gray infill panels. Includes six stem lights, one counter kit 129, one standard 36" x 30" café table and four standard side chairs.
- Dimensions approximately: 20ft x 20ft x 12ft or 16ft high
- Standard carpet color selection
- All Rentals include: Material handling, installation and dismantle of exhibit only.
- NOT Included: Electronic/audio visual equipment, padding/visqueen, electrical service and electrical labor to install lights.
- Graphics sold separately. Graphic package as shows \$4,627.

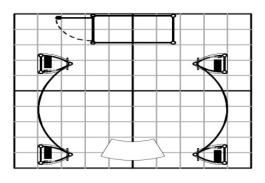




#### Island Kit 4541 20ft x 20ft Island Display

- Brushed aluminum extrusion creating a corner storage closet, with four stem lights. A aluminum curved header, four workstations gray base panels, black laminate top with monitor mounting brackets and storage. One counter kit 129.
- Dimensions approximately: 20ft x 20ft x 12ft or 16ft high
- Standard carpet color selection
- All Rentals include: Material handling, installation and dismantle of exhibit only.
- NOT Included: Electronic/audio visual equipment, padding/visqueen, electrical service and electrical labor to install lights. Graphics sold separately. Graphic package as shows \$5,958.00







PORTABLE MODULAR DISPLAY DESCRIPTION KIT 4744

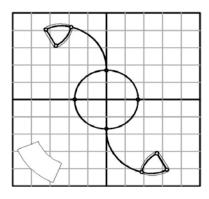
#### WI SHRM 2018 State Conference

Kalahari Resort, October 10 - 11, 2018

#### Island Kit 4744 20ft x 20ft Island Display

- Brushed aluminum extrusion creating a round center tower. Two curved side wings with one workstation, gray base panels, black laminated top, on each end with storage. Includes four stem lights and one counter kit 129,
- Dimensions approximately: 20ft x 20ft x 12ft or 16ft high
- Standard carpet color selection
- All Rentals include: Material handling, installation and dismantle of exhibit only.
- NOT Included: Electronic/audio visual equipment, padding/visqueen, electrical service and electrical labor to install lights. Graphics sold separately. Graphic package as shows \$7,279.00







## EVENT LABOR EXHIBITOR SUPERVISED ORDER FORM

ADVANCE PRICE DEADLINE: September 19, 2018

#### WI SHRM 2018 State Conference

Kalahari Resort, October 10 - 11, 2018

#### Orders with payment in full must be received by September 19, 2018, for Advance Prices.

All installation and dismantling work will be preformed under the direction of exhibitor supervising qualified personnel in compliance with any applicable labor contracts. If you wish to hire Valley Expo & Displays to supervised work preformed, please complete the Valley Supervised Labor form.

Description	Advance	Floor
Straight Time - 8:00 AM and 4:30 PM on weekdays	\$ 100.00	\$ 130.00
Overtime - before 8:00 am and after 4:30 pm on weekdays and all day Saturday	\$ 150.00	\$ 195.00
Double time - All day Sunday and holidays	\$ 200.00	\$ 260.00

#### Rate Information

A minimum charge of one (1) hour per man will apply to all labor orders, with the time commencing upon assignment of labor in accordance with your order. Half (1/2) hour minimum per man is charged thereafter.

Labor must be cancelled in writing 24 hours in advance to avoid a one (1) hour cancellation fee per worker.

We will attempt whenever possible to perform the work on straight time, contingent upon the schedules of the show producer and/or convention facility.

### Labor check in & Out

Exhibitor must check in at the Valley Service Desk to pick up laborers. Upon completion of work, exhibitors must return to the Valley Service Desk to release laborers and to sign the work order indicating the labor completed. Failure to pick up labor at the Valle Service Desk will result in a one (1) hour per man no show charge.

#### Hours of Operation

When scheduling dismantle, be sure to allow sufficient time for empty containers to be returned to your booth

#### **Move In Dates & Times**

**Move Out Dates & Times** 

10/10/2018; 12:00PM - 3:30PM

10/11/2018; 2:30PM - 4:30PM

Time can only be guaranteed at the start of the working day (8:00AM), or the official beginning of set up, if later in the day. We will make every attempt to provide labor at times subsequent to 8:00 AM (or start of official set up); however, such starting times are approximate as they are dependent up on completion times of prior job assignments.

#### Requesting Times

Requesting Date & Time	Date Labor Requested	Time Labor Requested		
Installation		AM or PM		
Dismantle		AM or PM		
Requested starting times cannot be guaranteed, however, every effort is made to meet all request				

MUST provide brief description of labor requested (e.g. lay carpet, install pop-up)

## Description of labor requested

Estimate of Charges					
Computation of Labor Charges	# of Workers X	# Hours X	Labor Rate	Total Estimate	
Installation			\$	\$	
Dismantling			\$	\$	



#### EVENT LABOR VALLEY SUPERVISED ORDER FORM

ADVANCE PRICE DEADLINE: September 19, 2018

#### WI SHRM 2018 State Conference

Kalahari Resort, October 10 - 11, 2018

#### Orders with payment in full must be received by September 19, 2018, for Advance Prices.

Information	ı
8	
Requirements	,

- All work is preformed under the supervision of Valley personal
- Exhibits can be set up prior to your arrival at exhibitor move in
- Exhibitor must forward all necessary instruction, drawing or diagrams in advance with this order

	Contact Person:	Phone:	
		irect to Show Site	
Inbound Shipping &		Other	
Set Up		Sent to events@valleyexopdis	plays.com
Information	Flooring/Carpet: With exhibit Rented from Valley		
	Electrical Placement: Electrical under carpet Electrical in back of	of booth Other, must provide floor plan	
	Graphic: With exhibit Shipped separately		
	Special Tools/Hardware/Equipment Required:		
	Ship to:		
	Stilp to		
	<del></del>		
0.00			
Outbound Shipping	Method of shipment: Common Carrier	UPS FedEx Show Carrier	
Information	If labels are provided where will they be:		
	Freight Charges: Prepaid Collect		
	Bill to:		
	A minimum charge of one (1) hour per man will apply to all labor orders, with the order. Half (1/2) hour minimum per man is charged thereafter.	e time commencing upon assignment of labor in accor	dance with your
	Labor must be cancelled in writing 24 hours in advance to avoid a one (1) hour ca	ancellation fee per worker	
Rate	We will attempt whenever possible to perform the work on straight time, continger	·	nyontion facility
Information	we will attempt whenever possible to perform the work on straight time, continger	it upon the scriedules of the show producer and/or co	invention facility.
	Description	Advance	Floor
	Straight Time - 8:00 AM and 4:30 PM on weekdays	\$ 125.00	\$ 162.50
	Overtime - before 8:00 am and after 4:30 pm on weekdays and all day Saturday  Double time - All day Sunday and holidays	\$ 187.50 \$ 250.00	\$ 243.75 \$ 325.00
		<b>4</b> 255.55	
Description			
of labor			
requested			

Estimate of Charges				
Computation of Labor Charges	# of Workers X	# Hours X	Labor Rate	Total Estimate
Installation			\$	\$
Dismantling			\$	\$

Authorization to Provide Labor Services: By completing the Event Labor Form, it is understood that Valley Expo & Displays and its subcontractors do not automatically insure materials, that insurance, if any, shall be arranged by the Exhibitor and the amounts payable to Valley Expo & Displays for labor services are based on the value of the services rendered and the scope of Valley Expo & Displays are unrelated to the value of the Exhibitor's property being handled by Valley Expo & Displays or its subcontractors. It is impractical and extremely difficult to fix the value of each item handled by Valley Expo & Displays or its subcontractors. It is impractical end considerable in the property being thandled by Valley Expo & Displays or its subcontractors should be found liable for loss or damage to Exhibitor's materials, the liability shall be limited to the specific article that was physically lost or damaged. Such liability shall be limited to a sum less than or equal to the charges for services rendered as agreed upon damages, and such agreed upon damages shall be the Exhibitor's exclusive remedy.



#### FORKLIFT SERVICE

ADVANCE PRICE DEADLINE: September 19, 2018

#### WI SHRM 2018 State Conference

Kalahari Resort, October 10 - 11, 2018

#### PLEASE COMPLETE THIS FORM FOR ALL IN-BOOTH FORKLIFT AND LABOR NEEDED. TO DETERMINE IF YOU NEED IN-BOOTH FORKLIFT AND LABOR, PLEASE READ THIS FORM CAREFULLY.

- In-Booth Forklift and Labor may be required to assemble displays or when uncrating, positioning, and reskidding equipment and machinery.
- A forklift is required for moving equipment and materials weighing 200 pounds or more within your booth.
- If you require a forklift, a crew will be assigned consisting of a Rigger Foreman and forklift up to 5,000lbs with an operator. Please call for
  quote if forklift over 5,000lbs is required.

Forklift time required to move freight to and from the dock to your booth is included in the freight handling charges, refer to Advance or Direct order forms for further information

All exhibitors requesting labor must go to the Valley Service Desk to confirm labor requests. All labor and equipment requests should be confirmed by 2:00 pm the day prior, with the exception of the first day of move in. Requested starting times cannot be guaranteed, however, every effort is made to meet all requests. Valley reserves the right to dispatch all labor calls based upon availability of labor crews and in the order that the requests are confirmed. Upon completion of work, an exhibitor representative must return to the Valley Service Desk to sign the completed work ticket and confirm accuracy of the work order. No adjustments will be made after the event. Equipment and labor cancelled without a 24 hour notice will be charged a one (1) hour cancellation fee per worker and equipment ordered. If the labor and equipment is not used at the time confirmed, there will be a one (1) hour noshow fee charged per worker and equipment ordered.

### Important Information & Rates

Int

The minimum charge for labor and equipment is one (1) hour per worker and forklift. Equipment and labor thereafter is charged in half (1/2) hour increments. All rates are subject to change if necessitated by increased labor and material costs.

ormation & Rates	half (1/2) hour incre						
	Description					rance Rate per hour)	Floor Rate (per hour)
	Straight Time - 8:0 Overtime - before 8 Double time - All da	3:00 am and after 4:3	30 pm on weekdays	and all day Saturd	lay \$	5 261.80 5 392.70 5 523.60	\$ 340.35 \$ 510.52 \$ 680.70
		When scheduling dis	mantle, be sure to allow su	ufficient time for empty co	ntainers to be returned t	o your booth	
Hours of peration	_	Move In Dates & Tip 0/10/2018;	mes 12:00PM - 3:30PM		Move Out Date 10/11	<mark>s &amp; Times</mark> /2018; 2:30PM - 4:	30PM
Poquirod	Does the weight exce	· —	· —		weight		¬ ¬
Required ormation	Is there any special h please describe need	andling equipment i	· —		J	cial slings, etc.?[	□ No □ Yes
ormation	Is there any special h please describe need	andling equipment i	· —		J	cial slings, etc.? [  Labor Rate	No Yes
ormation	Is there any special had please describe need had a second	andling equipment Is:	required to lift mater	Total # of	forklift blades, spe	Labor	
INSTALLA	Is there any special had please describe need had a second	andling equipment Is:	required to lift mater	Total # of	forklift blades, spe	Labor	
INSTALLA	Is there any special higher please describe need when the please describe need the please describe need when the please describe need the please d	andling equipment Is:	schedule End Time	Total # of	forklift blades, spe	Labor Rate	

DISMANTLE							
Schedule Date(s)	Schedule Start Time	Schedule End Time	Total # of Hours	Total # of Forklifts	Labor Rate	Total	
Please Indicate Service to be provided:					Total		
Recrating Dismantling Recrating Other							
Other: Please describe work							



## BOOTH & EXHIBIT PORTER SERVICE

ADVANCE PRICE DEADLINE: September 19, 2018

#### WI SHRM 2018 State Conference

Kalahari Resort, October 10 - 11, 2018

Orders with payment in full must be received by September 19, 2018, for Advance Prices.

Submit this form if you want to order Valley Expo & Displays cleaning service for your booth in order to maintain booth cleanliness post set-up or throughout the entire event. Prices are based on total square footage of booth regardless of area to be cleaned.

Standard Booth Size (8' x 10') = Square Footage (80 square feet per booth)

**Carpet Vacuuming:** Booth carpeting is clean upon installation; however, vacuuming services are available. Charges are based on booth square footage. Display installation can result in soiled carpet; therefore, we recommend ordering vacuuming at least once prior to show opening.

Carpet Vacuuming

	Sq. Ft.	X	Advance	Floor	=	Total
Once Prior to Show Opening 2 Days - Prior to Show Opening Each Day			\$ 0.50 \$ 1.00	\$ 0.65 \$ 1.30		

**Porter Service:** Includes wipedown & dusting of all display surfaces and furnishings, and emptying of wastebaskets nightly.

Porter Service

	Sq. Ft.	^	Auvance	FIOOI	_	iotai
Once Prior to Show Opening 2 Days - Prior to Show Opening Each Day			\$ 0.55 \$ 1.10	\$ 0.75 \$ 1.50		

Subtotal	\$
6.75% Sales Tax	\$
Total	\$



## SIGN & BANNER

ORDERING DEADLINE: September 19, 2018

#### WI SHRM 2018 State Conference

Kalahari Resort, October 10 - 11, 2018

This form can be used to order custom show cards and banners for your exhibit booth. **Custom signs and banners can be ordered in advance only.** We must receive your order with payment by **September 19, 2018**, to guarantee delivery. Labor to install signs or banners is not included. Please refer to the Event Labor Order Form for assistance in installing your signs if it will be needed. All signs are printed on white background. 10 word limit per sign. Additional words and logos are extra.

Emai	l:	PI	hone:	
	Description	Quantity	Price	Total
amcore Signs White ground ne color	11' x 14' 14' x 22' 22" x 28" 28" x 44"		\$ 65.20 \$ 94.70 \$ 115.75 \$ 157.45	
mcore Signs White ground color	22" x 28" 28" x 44"		\$ 148.20 \$ 191.55	
anners White ground Only	2' X 4' 2' X 6' 2' X 8' Grommets for hanging are included		\$ 159.00 \$ 191.75 \$ 280.15	
aneous	Easel Back Logos Sign Grommets Color Background		\$ 12.45 \$ Call for Price \$ 4.80 \$ Add 25%	

Our sign shop can produce any type of sign or banner you need, including multiple colors, photographic reproductions, etc. If an option or feature you want is not listed on this form, please call us for a special quote.

Subtotal	\$
6.75% Sales Tax	\$
Total	\$

**Exhibiting Company Name:** 



Register Here for Online Ordering... www.valleyexpodisplays.com
EMAIL: EVENTS@VALLEYEXPODISPLAYS.COM
FAX: 815.873.1544

ELECTRICAL SERVICE ORDER FORM

ADVANCE PRICE DEADLINE: September 19, 2018

#### WI SHRM 2018 State Conference

Kalahari Resort, October 10 - 11, 2018

#### Orders with payment in full must be received by September 19, 2018, for Advance Prices.

All orders subject to availability of power at the show site. Prices include installation to booth, maintenance during the show hours, removal after the show and electrical consumption during show hours. Additional wiring within the booth is not included. Wall and column outlets are not part of the booth space and are not to be used by exhibitors

The following current is generally available: **120 volts, single phase, 60 cycle AC; and 208 volts, 60 cycle AC**. All equipment in use must be properly tagged and wired with complete information as to type of current, voltage, phase cycle, horsepower, etc. Overloading and over current are the exhibitor's responsibility. Prices for electrical service not listed will be quoted upon request.

- Valley is not responsible for any damage to electronic components or equipment.
- No refunds issued for power failure due to reasons beyond our control.

	Description	Quantity	Advance	Floor	Total
120 Volt AC	500 Watts 501 - 1000 Watts 1001 - 1500 Watts 1501 - 2000 Watts 2001 - Over Watts		\$ 91.90 \$ 102.05 \$ 109.80 \$ 118.75 Call for Quote	\$ 119.50 \$ 132.70 \$ 142.75 \$ 154.40 Call for Quote	
208 Volt Single Phase AC	Per Outlet		\$ 164.30	\$ 213.60	
Extension Cord	10', 3 Prong, 20 AMP Rated		\$ 30.00	\$ 39.00	

Special requirements will be quoted on a time and material basis. Electricians hired for special wiring will be charged based on local union rates. If you have special electrical requirements, please be sure to contact us no later than 10 working days prior to the show to ensure availability

Subtotal	\$
6.75% Sales Tax	\$
Total	\$





## Audio/Video Rental

	ITEM	COST
MISCELLANEOUS VIDEO AUDIO	4 Channel Passive Mixer	\$20.00
	8 Channel Active Mixer	\$40.00
	150W Tapco Amplifier with 2 Speakers and Stands	\$150.00
	CD and Cassette Player	\$30.00
	Wireless Hand Held Microphone	\$60.00
	Wireless Lapel Microphone (Lavaliere)	\$60.00
	32" LCD Flat Screen	\$90.00
	DVD Player	\$45.00
	Switcher	\$35.00
	Overhead Projector with Screen	\$35.00
	In-room Screen	\$35.00
	Portable Screen 8'x 8'	\$40.00
	Portable Screen 10' x 10'	\$50.00
	60" TV Hook up (Desert Rose & Mahogany)	\$100.00
	XGA Video/Data Projector	\$300.00
	XGA Splitter-\$20	\$20.00
	3'x 3' Dance Floor Section	\$15.00
	6" Riser per 4' x 8' piece	\$40.00
	24" Riser per 4' x 8' piece	\$40.00
	Analog Line W/Phone (Long Dist. Extra)	\$30.00
	A/V Cart (includes extension cord with 3 outlets)	\$25.00
	A/V Technical labor charge	\$75.00/hr
	Post-it Flip Chart	\$15.00
	Easel	\$10.00
	4' x 6' Dry Erase and Bulletin Board	\$40.00
	Flag (US and Wisconsin)	\$25.00
	Flip Chart and Markers	\$10.00
	High Speed T1 Data Line (Ethernet Card Req.)	\$75.00
	Laptop Computer	\$100.00
	Wireless Mouse with Laser Pointer	\$20.00
	Speaker Phone W/Phone Line (Long Dist. Extra)	\$75.00

#### **Business Services**

#### **Copying Services**

Black and White copies: 1-10 Copies11+ Copies B/W Transparencies	\$0.15
Color Copies	
1-10 Copies	\$1.25
11+ Copies	\$1.00
Color Transparencies	\$4.00

All prices subject to 20% taxable service charge and applicable taxes. All prices quoted are per day unless otherwise indicated.